

MONTHLY PURCHASE TARGET (MPT) figure based on **DID** Declaration of M/s _____

of _____

Specialities(doctors) presently covered (Please specify in Nos)

Cardio/Med	VS / CVTS	GS	Ortho	Neuro	Physio	Gynae	Onco	Plastic	ICCU/ICU/ITU

Hospitals covered (specify name): _____

Product segment <small>vis-à-vis → spl. covered</small>	AES <small>(ICCU/ICU/ITU/ Cardio/CTVS/Neuro etc.)</small>				MCS <small>(Med/GS/VS/Gynae/CTVS/Physio etc.)</small>				MCA <small>(Onco/Plastic etc.)</small>				MCG <small>(Plastic, Gynae etc.)</small>				ORT <small>(Ortho / Neuro / Physio / Med etc.)</small>				SISSEL <small>(Physio / Ortho / Neuro etc.)</small>				TOTAL Amt. <small>(in Rs.) ('000)</small>
	Supply to ↴	Spl.	Qty (PCS/PRS)	PPP	Amt. (Rs.) ('000)	Spl.	Qty (PCS/PRS)	PPP	Amt. (Rs.) ('000)	Spl.	Qty (PCS/PRS)	PPP	Amt. (Rs.) ('000)	Spl.	Qty (PCS/PRS)	PPP	Amt. (Rs.) ('000)	Spl.	Qty (PCS/PRS)	PPP	Amt. (Rs.) ('000)				
HOSPITAL-IP Pharmacy <small>(Qty. of HP & PPP)</small>	Govt.																								
	Pvt./Corp.																								
OPD <small>(Speciality Name & Qty. with PPP)</small>	HP- Pvt. / Corp																								
	HP Govt.																								
	Dr's Pvt.Clinic / Chamber																								
OTC <small>Specify Qty. of Dr.Referred & PPP with amt here :</small>																									
TOTAL <small>(Amt. in Rs.)</small>																									
Future Growth in Purchase figures per month Rs. _____/-												Future Growth in Purchase figures per month - _____%													

Date : _____

Signature of PMIPL _____

Signature of Distributor/Dealer (with stamp) _____

Abbreviations used :

AES - Anti-Embolism Stockings, **Cardio** - Cardiologist, **CVTS** - Cardio Vascular Thoracic Surgeon, **GS** - General Surgeon, **ICCU/ICU/ITU** - Critical Care Department, **IP** - Hospital In house Pharmacies, **MCA** - Medical Compression Armsleeves, **MCG** - Medical Compression Garments, **MCS** - Medical Compression Stockings, **Med** - Medicine, **Neuro** - Neuro Physician + Neuro Surgeon, **OPD** - Out Patient Department, **Onco** - Oncologists, **ORT** - Orthopaedic Supports and Braces, **Ortho** - Orthopaedics, **OTC** - Over The Counter, **Physio** - Physiotherapists, **Plastic** - Plastic & Cosmetic Surgeon, **VS** - Vascular Surgeon, **PPP** - Preferred Priority Product